|  |                       | <b>Current Period</b>  |              | Cumulative Period     |                        |              |                |                       |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|----------------|-----------------------|
| Program Initiative                                   | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Budget         | Actual % of<br>Budget |
| Residential New Construction                         | 3,591.00              | \$793.75               | 1            | 15,030.36             | \$5,583.27             | 5            | \$0.00         | 0.00%                 |
| Residential New Construction (Low-<br>Income)        | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| Residential Multi-Family Retrofit                    | 0.00                  | \$0.00                 | 0            | 796.00                | \$387.82               | 2            | \$0.00         | 0.00%                 |
| Residential Home Energy Services -<br>Measures       | 66,126.70             | \$81,412.79            | 98           | 468,227.90            | \$691,754.95           | 522          | \$1,356,542.09 | 50.99%                |
| Residential Home Energy Services - RCS               | 0.00                  | \$15,120.00            | 71           | 0.00                  | \$92,210.00            | 351          | \$174,256.48   | 52.92%                |
| Residential Behavior/Feedback Program                | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| Residential Heating & Cooling Equipment              | 4,621.40              | \$3,991.50             | 10           | 64,322.40             | \$44,965.00            | 85           | \$0.00         | 0.00%                 |
| Residential Consumer Products                        | 18,707.00             | \$4,150.00             | 67           | 72,195.20             | \$14,756.94            | 170          | \$0.00         | 0.00%                 |
| Residential Lighting                                 | 113,712.00            | \$10,393.30            | 563          | 612,886.10            | \$52,527.02            | 2,457        | \$0.00         | 0.00%                 |
| Residential HEAT Loan                                | 0.00                  | \$755.00               | 15           | 0.00                  | \$92,170.73            | 97           | \$0.00         | 0.00%                 |
| Res Subtotal   | 206,758.10            | \$116,616.34           | 825.00       | 1,233,457.96          | \$994,355.73           | 3,689        | \$1,530,798.58 |                       |
| Res % of Total                                       | 82.66%                | 82.47%                 | 98.45%       | 85.59%                | 88.42%                 | 97.96%       | 61.08%         |                       |
| Low-Income Single Family Retrofit                    | 0.00                  | \$0.00                 | 0            | 48,179.22             | \$40,159.87            | 38           | \$268,794.95   | 14.94%                |
| Low-Income Multi-Family Retrofit                     | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| LI Subtotal  | 0.00                  | \$0.00                 | 0.00         | 48,179.22             | \$40,159.87            | 38           | \$268,794.95   |                       |
| LI % of Total  | 0.00%                 | 0.00%                  | 0.00%        | 3.34%                 | 3.57%                  | 1.01%        | 10.72%         |                       |
| C&I New Buildings & Major Renovations                | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C&I New Buildings & Major Renovations -<br>Municipal | 0.00                  | \$558.50               | 1            | 0.00                  | \$4,361.50             | 1            | \$0.00         | 0.00%                 |
| C&I Initial Purchase & End of Useful Life            | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C&I Upstream Food Services                           | 0.00                  | \$0.00                 | 0            | 1,791.00              | \$407.00               | 1            | \$0.00         | 0.00%                 |
| C&I Upstream HVAC                                    | 0.00                  | \$0.00                 | 0            | 13,611.04             | \$3,812.50             | 1            | \$0.00         | 0.00%                 |
| C&I Existing Building Retrofit - LARGE               | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C&I Existing Building Retrofit - MEDIUM              | 0.00                  | \$0.00                 | 0            | 0.00                  | \$700.00               | 1            | \$184,571.40   | 0.38%                 |
| C&I Existing Building Retrofit - Municipal           | 0.00                  | \$1,463.75             | 1            | 19,519.14             | \$26,836.31            | 2            | \$0.00         | 0.00%                 |
| C&I Small Business                                   | 29,965.15             | \$22,407.42            | 9            | 52,987.49             | \$45,387.79            | 19           | \$522,183.92   | 8.69%                 |
| C&I Multifamily Retrofit                             | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C&I Multifamily - Municipal                          | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C&I Upstream Lighting                                | 13,415.43             | \$350.00               | 2            | 71,551.42             | \$8,613.00             | 14           | \$0.00         | 0.00%                 |
| C&I Subtotal   | 43,380.58             | \$24,779.67            | 13.00        | 159,460.09            | \$90,118.10            | 39           | \$706,755.32   |                       |
| C&I % of Total                                       | 17.34%                | 17.53%                 | 1.55%        | 11.07%                | 8.01%                  | 1.04%        | 28.20%         |                       |
| Total  | 250,138.68            | \$141,396.01           | 838          | 1,441,097.27          | \$1,124,633.70         | 3,766        | \$2,506,348.85 |                       |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

\*\*All information presented is preliminary and subject to change.